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Administrative behavior: a study of decision-making processes in administrative organization, Volume 1957 Herbert Alexander Simon Macmillan , 1957 - Decision making - 259 pages

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Administrative Behavior: a Study of Decision-Making Processes in Administrative Organization is a book written by Herbert A. Simon (1916-2001). It asserts that "decision-making is the heart of administration, and that the vocabulary of administrative theory must be derived from the logic and psychology of human choice", and it attempts to describe administrative organizations "in a way that ...

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of an efficient administrative organization is a problem in social psychology. It is a task of setting up an operative staff and superimposing on that staff a supervisory staff capable of influencing the operative group toward a pattern of coordinated and effective behavior. I have deliberately used the term "influencing" rather than

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